## UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

ELECTRONIC ENVIRONMENTS CORF	PORATION,)
Plaintiff	)
v.	) Civil Action No. 05-11093 NO
JAMES M. EMMING,	)
Defendant	)

## SUPPLEMENTARY AFFIDAVIT OF KENNETH A RAPOPORT

- I, Kenneth A. Rapoport, depose and say as follows:
- 1. I am the founder of Electronic Environments Corporation ("EEC"), which has been conducting its business since 1986. From 1988 through 2000, I was president of EEC/ from 2001 through the present, I have been CEO of EEC. I have personal knowledge of the facts contained in this Affidavit.
- 2. Contrary to the representations set forth in paragraphs 5 and 6 of the Affidavit of James M. Emming ("Emming Affidavit"), Mr. Emming's duties did not change materially from the time of hire. Rather, Mr. Emming's six month tenure as a "battery technician" was his on the job training designation for a UPS Technician. That is standard procedure at EEC.
- 3. Contrary to the representations set forth in paragraph 13 of the Emming Affidavit, APC and Liebert are not competitors of EEC. Rather, APC and Liebert are service partners who work closely together with EEC in servicing UPS and telecommunications sites.

- Contrary to the representations in paragraph 17 of the Emming Affidavit, 4. each EEC UPS Technician is issued lead cards and is encouraged to develop new business. As set forth in my previous Affidavit, Mr. Emming was continuously commended for his customer relationship skills.
- 5. Contrary to the intimation in paragraphs 18 and 19 of the Emming Affidavit, most of Mr. Emming's customer contacts were with the customer's facility managers. In the UPS service industry, facility managers have the most influence on a customer's choice of which UPS service provider the customer should hire, or retain.
- 6. Contrary to the representations in paragraphs 19 and 20 of the Emming Affidavit, EEC UPS Technicians have ready access to EEC contract files and dispatch files. The customer identity is not the important information. Rather, the contract end dates, type or service, rates and frequency of service are the important confidential information contained in these files. Disclosure of the facts to a competitor would give the competitor a definite "edge" in competing with EEC for the same customer.
- 7. Contrary to the representations and intimations of paragraph 23 of the Emming Affidavit, EEC has safety, environmental and battery manuals for use by EEC's UPS Technicians. EEC acquires manufacturer's service manuals through the purchase of UPS equipment from those manufacturers, and through training of EEC UPS Technicians by UPS manufacturers. Those manuals usually come from the manufacturer's to EEC with non-disclosure to third-party restrictions.
- 8. The \$71,942.00 salary denied in paragraph 28 of the Emming A ffidavit is based upon Mr. Emming's W-2 income statement for 2004. A true copy of that income statement is attached hereto as Exhibit "A".

Signed by me on thisth d	ay of December 2005 under the pains and penalties of		
perjury.			
	/s/Kenneth A. Rapoport		
	Kenneth A. Rapoport, CEO		
	Electronic Environments Corporation		
COMM	ONWEALTH OF MASSACHUSETTS		
Norfolk County	December 21, 2005		
Signed before me on penalties of perjury.	this 21 th day of December 2005 under the pains and		
	/s/ James Lundrigan		
	Notary Public		
	My commission expires: 11/26/10		

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a Control number 010028 RYK	Void 🔲 🧸	OMB No. 1545-0008 RY	TK .	502010	010028
b Employer identification number 04-2901791		1 Wa	ges, lips, other compensation 71942.17	2 Federal incom	e tax withheld 8447.76
c Employer's name, address, and ZIP code ELECTRONIC ENVIRONMENTS		3 So	cial security wages 71942.17	4 Social security	tax withheld 4460.41
CORP 410 FOREST STREET	*	5 Me	dicare wages and tips 71942.17	6 Medicare tax v	vithheld 1043,16
MARLBOROUGH MA 01752		7 So	ciał security tips	8 Allocated tips	
d Employee's social security number 094-60-8227		9 Ad	vance EIC payment	10 Dependent car	e benefits
e Employee's first name and initial Last name  JAMES M EMMING  91 LEFFINGWELL RD  APT D1  UNCASVILLE, CT 06382		1 11 No	nqualified plans	12a See instructions for box 12 2 C 52.00	
		13 Statute 13 Statute 14 Ott			
Employee's address and ZIP code				12d	
15 State Employer's state ID number CT   6058010-000	16 State wages, tips, etc. 71942,17	17 State income tax 3594,53	18 Local wages, tips, etc.	19 Local income tax	20 Locality name
W2 Wage and Tax Statement Copy D—For Employer.	2004		Oppartment of the Treasury—Internal Revenue Servic For Privacy Act and Paperwork Reduction Act Notice, see back of Copy D		

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